

EWDD UPDATES



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News for the Week of December 17, 2018

AU REVOIR EWDD GM JAN PERRY! STAFF CELEBRATES 5 YEAR, 6-MONTH TENURE



EWDD General Manager Jan Perry (center left) holds up a certificate of appreciation from Mayor Eric Garcetti presented by Chief of Staff Ana Guerrero (center right) at the GM's going away festivities Dec. 18, 2018.

EWDD staff gathered for a Parisian-themed celebration Tuesday December 18, 2018 to bid au revoir to General Manager Jan Perry, who is completing her tenure effective December 31, 2018. Mayor Eric Garcetti's Chief of Staff Ana Guerrero presented a certificate to Jan on behalf of the Mayor and thanked her for her five years and six months of leadership. Longtime colleagues including General Managers from other departments and EWDD retirees also attended the party. In her farewell speech, Jan thanked the EWDD staff for their hard work and issued one last request – for EWDD to stand together and move EWDD forward. "Work with integrity," she said. "You are doing the people's work. You are taking federal money, you are

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making people's lives better and you need to fight for that. When you come to work every day, you are not here to be liked. You are here to do the right thing and that is to be honest and to protect the people's interests above all else. If you do that, you will never have to look over your shoulder, you'll never have to remember what you said, and you will always be on the right side of history."

CENTRAL WEST REGION BSC HELPS JK LAW FIRM GET \$100K LOAN, ADD 2 JOBS



Central West Region Business Loan Counselor Phuong Le (left) helped Jean Kwon, owner and operator of the JK Law Firm obtain a \$100,000 SBA loan.

The Central West Region BusinessSource Center helped Jean Kwon, Esq., owner and operator of the JK Law Firm obtain a \$100,000 Small Business Administration Community Advantage loan, infusing her firm with working capital for seven new critical pending lawsuits and paving the way to create two new jobs. Jean obtained her Juris Doctorate in 2002 from the University of La Verne and has owned and operated JK Law Firm since 2008. For the past ten years Jean has worked as a trial lawyer, where reimbursements can take months or years. Jean needed funding to maintain business cash flow and received a referral in Fall 2018 to meet with a loan counselor at the Central West Region BusinessSource Center, run by EWDD partner Pacific Asian Consortium in Employment (PACE). Over the course of several months, Jean received additional business services including cash flow projections, introduction to an insurance agent and assistance marketing her services to other entrepreneurs. The Central West BSC business loan counselor also introduced her to the Downtown Pico Union WorkSource Center, also run by PACE, to find qualified people for the job opportunities she has available in her firm. The business loan counselor worked closely with Jean through the entire loan process and she was approved

for a \$100,000 working capital loan. Jean accepted the loan in November 2018.

BUSINESS METRICS:

LABSCs Reporting:	North Valley, West Valley, South Valley, South LA, East LA, Mid City, Central West, Hollywood and Harbor	
Microenterprise enrolled		16
Microenterprise assisted		42
Small businesses enrolled		3
Small businesses assisted		13
Number of BSC clients who attended workshops		60

WORKFORCE METRICS:

(arrows indicate weekly trend)

CalJobs *(online and mobile)*



455 Registrations
23% ↓

WorkSource Centers



1,439 Enrollments
22% ↓

"Updates" is the weekly report from the EWDD General Manager to the Office of Mayor Eric Garcetti, and is produced by EWDD's communications section. If you have questions, comments or wish to have a contribution considered for an upcoming "Updates," please contact Jamie Francisco at (213) 744-9048 or Jamie.Francisco@lacity.org