



Economic and Workforce Development Department

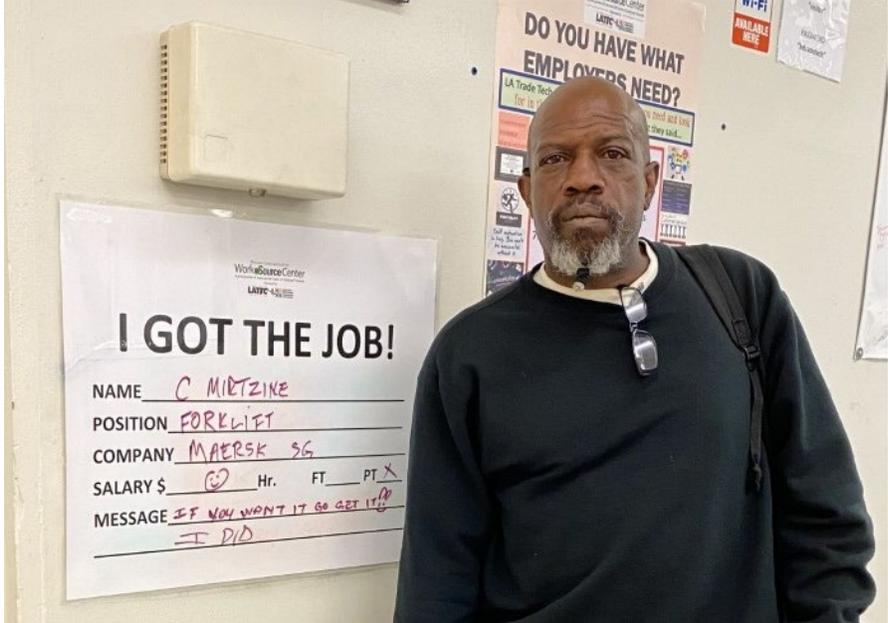
# UPDATES



**News for the Week of JANUARY 20, 2020**

**VERNON-CENTRAL/LATTC WSC HELPS JOB SEEKER BECOME FORK LIFT OPERATOR**

The Vernon-Central/Los Angeles Trade Technical College (LATTC) WorkSource Center (WSC) provided support to job seeker Chris Mirtzine (right), helping him to receive his fork-lift certification and find work in less than two months. “If you want it, go get it,” he said. “I did!” Chris was referred to the WSC, overseen by EWDD partner Coalition for Responsible Community Development (CRCD), through an agency that provides resources to homeless individuals throughout the Los Angeles area.



**HARBOR BSC HELPS LONG-TIME CLIENT BUILD TRUCKING BUSINESS IN SOUTH BAY**

The Harbor BusinessSource Center (BSC), overseen by EWDD partner Managed Career Solutions (MCS), has provided long-term assistance to Jorge Sainz, owner of Ariana’s Transportation. Jorge founded the trucking company in 2011, after operating his own truck for over 15 years. Before he contacted the Harbor BSC, Jorge purchased four trucks at unfavorable terms, which resulted in increased sales but reduced profit margins. At the Harbor BSC, Jorge connected with a business consultant who over the past three years has assisted Jorge in securing three equipment loans for a total amount of \$1,949,500. The loans were used to purchase 20 trucks, which resulted in an increase of sales from \$1.7M in 2017

*Building Local Business • Strengthening LA's Workforce*

[www.EWDDLACITY.com](http://www.EWDDLACITY.com)



to \$6.2M in 2019. This growth resulted in the hiring of 39 new employees. In 2020, Jorge is also working on the final details to launch a new “short haul” expansion division, which will require 20 additional trucks and add 30 new jobs.

**BUSINESS METRICS:**

<b>LABSCs Reporting:</b>	North Valley, West Valley, South Valley, South LA, East LA, Mid City, Central West, Hollywood and Harbor
Microenterprise enrolled	15
Microenterprise assisted	108
Small businesses enrolled	0
Small businesses assisted	29
Number of BSC clients who attended workshops	57
Sidewalk vendors enrolled	58
Sidewalk vendors assisted	210

**WORKFORCE METRICS:**

*(Monthly metrics for January 2020 will be provided the week of February 3, 2020)*

**CalJobs** *(online and mobile)*



Registrations

**WorkSource Centers**



Enrollments

"Updates" is the weekly report from the EWDD Acting Interim General Manager to the Office of Mayor Eric Garcetti, and is produced by EWDD’s communications section. If you have questions, comments or wish to have a contribution considered for an upcoming "Updates," please contact Jamie Francisco at (213) 744-9048 or [Jamie.Francisco@lacity.org](mailto:Jamie.Francisco@lacity.org)

*Building Local Business • Strengthening LA's Workforce*

[www.EWDDLACITY.com](http://www.EWDDLACITY.com)

