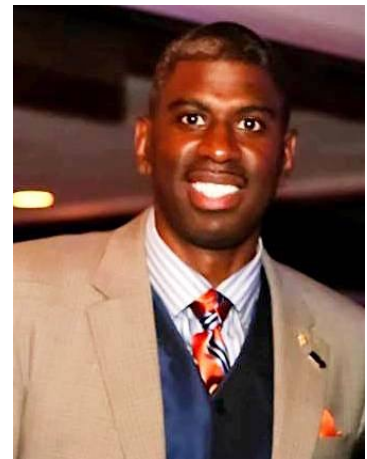


News for the week of February 27, 2017

SOUTH LOS ANGELES BUSINESSSOURCE CENTER ASSISTS IN MAKING \$200,000 LOAN AVAILABLE TO JANITORIAL AND MAINTENANCE COMPANY AND COLLABORATES WITH VERNON-CENTRAL WORKSOURCE CENTER IN JOB RECRUITMENT RESULTING IN 67 JOBS

Dereck Moore, President and CEO of Building Maintenance of Tomorrow, LLC (BMOT) is poised for growth in 2017. In 2008, Moore started BMOT with a mission to provide superior and specialized environmentally-friendly janitorial and maintenance services to commercial companies throughout California and the rest of the United States. With a strategic plan underway to hire more staff, his janitorial and maintenance service business counts several institutions of higher learning on its client roster, including UCLA, UCI and Cal State, Dominguez Hills. Staff of the South Los Angeles BusinessSource Center (SLABSC) met with Mr. Moore in 2015 and discovered that his company was unique and sincere in its approach to provide opportunities to local workers. SLABSC staff believed that BMOT could expand its client base and further its commitment to hiring qualified workers in Los Angeles with a loan for working capital and payroll. BMOT was approved for a loan for \$200,000, but decided to accept only \$90,000. SLABSC collaborated with the Vernon-Central WorkSource Center and coordinated advertising and recruitment efforts for BMOT's job vacancies. SLABSC provided a central location for interviews to take place by agreeing to host BMOT for on-site interviews during a two-week time span. This coordinated effort has resulted in more than 67 jobs since 2015 and a win for local residents and BMOT.



BUSINESS METRICS:

LABSC’s Reporting: North Valley, West Valley, South L.A., Mid City, Central West, Hollywood, South Valley, Harbor and East L.A.	
LABSC’s Not Reporting: None	
Pre-Startups Enrolled	24
Pre-Startups Assisted	22
Start-ups/Operating Businesses Enrolled	18
Start-ups/Operating Businesses Assisted	18
Workshops: Number of Clients Attended	107

WORKFORCE METRICS:

(Arrows indicate weekly trend)

JobsLA (online and mobile)



Page Views
(Up 40%)



New Visitors
(Up 0.1%)



New Sessions
(Up 46%)



Registrations
(Up 1%)

WorkSource Centers



Enrollments
(Down 1%)

“Updates” is produced by EWDD’s communications department. If you have questions, comments or wish to contribute to an upcoming “Updates,” please contact Michael Cole at 213-744-7333 or at michael.cole@lacity.org.